



CAPITAL

The Finance & Investment Club, IIFT Delhi



Background

Three companies from different industries are looking to expand their business in India. Because of this, they wish to acquire/invest in a company with excess idle cash sitting on its Balance Sheet. It needs your help as an advisor to narrow down on TWO publicly listed targets, which would be accretive to the business in the medium term in terms of boosting its investment portfolio or strategically helping the company to expand.

Problem Statement

As part of this assignment, select ONE acquirer/investor company from the below three companies. You are required to create a company overview each for the acquirer/investor company (one which you have selected) and also for the "2 Targets" shortlisted, that you will be recommending to the acquirer.

The 3 acquiring companies are:

1. TESLA
2. WALMART
3. IBM

Skills

Analyzing acquisitions
Financial analysis
Business analysis
Presentation

Rewards

PPIs for the top 3 performers in JCC selections

Naming Convention

Name_Application
Number_Batch_Capital

[Submission Link - \(Google form link\)](#)

Deliverables

Your Submission must include the following:

1. Company Profile:

- Business Description
- Summary Financials
- Revenue Split/Business Structure
- Share Price Performance (last 3 years chart with callout box for major news/highlights)

2. Benchmarking:

- Operational Benchmarking (comparison with peers on metrics such as Sales CAGR, EBITDA CAGR, EBITDA Margin etc.)
- Financial Benchmarking (comparison with peers on metrics such as EV/Sales, EV/EBITDA, P/E ratio etc.)

Helpful Tips

- Some of the information required in the profile may be available in the latest annual report and company press releases. Yahoo! Finance has a good repository of daily historical share price data
- Food for thought: The size of the target would be critical in determining if the investment is feasible
- Please note that the points mentioned under deliverables is for indicative purposes only. Feel free to add/delete any information that you think is relevant to your analysis

Submission Guidelines

- Submit your responses in pdf format only
- The submission must have 5 Slides:
 - 1 page on the company profile for the acquirer/investor company
 - 2 pages for each target (1- company profile, 2- benchmarking)
- Relevant sources to be added in the footnote of each slide
- Any graphs/tables added must not be snipped and should be created by you
- Plagiarism is strictly prohibited